



Maplewood

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January 10, 2008

Art Laatsch
VP Sales
Premier Check Printing, Inc.
5232 Glenbrook Avenue #100
Oakdale, MN 55128

Dear Art,

I believe it was last June when we first met to discuss your in-house commercial check program. At the time, I explained that our bank was actively talking about methods to improve our service response, especially to our commercial customer base. To that end, we installed and began printing customer orders on your CheckMaestro Commercial System in early August. I am writing you now to share that our customers' positive response to the new offering has been even better than expected.

It has been a seamless and easy change for all 24 branches to order our commercial customers' checks through your system, and we really like the fact that their personal information is secure. Our customers are very pleased with the service and the savings. They are experiencing savings of over 50% on their orders!

Virtually all new commercial customer orders are being fulfilled in-house, and the customizable marketing materials you supplied have helped us inform our existing customer base of our new service. When it's time to re-order, many of them are switching to the in-house solution.

I also wanted to mention that additional marketing has contributed to our success. Our marketing staff added a link on our website titled "**SAVE UP TO 50% ON YOUR BUSINESS CHECKS**" that directs customers to all the order and pricing information. We are seeing increased interest after adding the website content.

We were motivated to try your in-house solution to help us improve our service response to our best customers. We feel the solution gives us the competitive edge we were looking for.

You can consider Premier Banks a happy and satisfied customer of Premier Check Printing and we would be happy to share our experience with any of your potential, new or existing customers.

Sincerely,

A handwritten signature in blue ink that reads 'Karen Sandmeyer'.

Karen Sandmeyer, VP Operations