

*Main Bank*  
131 6th Avenue S. • P.O. Box 337  
Waite Park, MN 56387



*Sartell*  
2351 Connecticut Avenue  
Sartell, MN 56377

March 3, 2007

Premier Check Printing, Inc.  
Art Laatsch, VP Sales  
553 No. Hayward Ave.  
St. Paul, MN 55128

Art;

Before we purchased your CheckMaestro system in late 2005, we had been thinking about in-house check production for quite a while, we just couldn't seem to ever find the right time to go forward. For a couple of years prior, we'd been looking for alternative (less expensive) methods for purchasing our customer checks, along with loan books, and internal documents. The fact that when we initially saw your system in the fall of 2005 it was the only system that allowed us to produce all of these. Now, after 15 months in production, we feel we can give you an accurate assessment of the benefits from producing the products in-house.

We decided that since our checks were relatively inexpensive to produce that we would provide free checks to non-profits, senior citizens and a few other account types that we wanted to 'get into the door'. In addition, when our customers have had a disaster, being able to get them new checks immediately is significant; and when a business unknowingly runs low on payroll checks and needs them now we are able to accommodate them. These are experiences we've had with existing customers and they really appreciated our quick response. The largest numbers of our orders originate from our regular checking account customers, and we've found that by and large, they're more interested in receiving their checks quickly and at a lower price than they are in getting the fancy check somewhere else. So in sum we would say that the customer service aspect has really been a benefit for us.

When it comes to the internal documents, you have really gone the distance to let us do every one of our forms on the system. I believe we are currently producing 24 forms, and as you know us, we'll be adding even more. Your system has allowed us the flexibility and customization options to truly let us adapt our needs to your system; it has saved us a ton of storage space, time and cost. This leads us to support.

We know that issues occur with any product, and how you judge support is by the timing and quality of the response. We feel that your support has been extremely high quality and prompt and in some cases above and beyond. It is why we can recommend your CheckMaestro system and Premier Check Printing to any future customers.

Sincerely,

A handwritten signature in blue ink that reads 'Cathy Gillitzer'.

Cathy Gillitzer  
Technology Officer  
Plaza Park Bank  
Waite Park, MN 56387  
[www.plazaparkbank.com](http://www.plazaparkbank.com)



[www.plazaparkbank.com](http://www.plazaparkbank.com)  
320.252.4200

